

Priority	Segment	Contact Name
A1	Sports / family office	Shahid "Shad" Khan
A1	Sports / next-gen family office	Tony Khan
A2	Sports / stadium infrastructure	Mark Lamping
A1	Founder / public-company equity	Patrick Zalupski
A2	Sports / investor syndicate	Ken Babby
B1	Sports / mortgage executive	Bill Cosgrove
A1	Family enterprise	Herb Peyton
A1	Family enterprise	John Peyton
A2	Family enterprise	Mitchell Rhodes
A2	Philanthropy / foundation	Hill Peyton
A1	Legacy wealth / philanthropy	Wayne Weaver
A1	Legacy wealth / philanthropy	Delores Barr Weaver
A1	Founder / construction	Preston Haskell
A2	Private-company executive	James O'Leary
A2	Private-company executive	John Paul Saenz
A2	Private-company executive	Brad Slappey
B1	Private-company executive	David Thaeler

A2	Private-company executive	Ronald Foster Jr.
A2	Private-company executive	Brian Kappel
B1	Private-company executive	Scott Mark
B1	Private-company executive	Clint Pyle
A1	Financial services / serial operator	William P. Foley II
A2	Public-company executive	Mike Nolan
A2	Public-company executive	Michael J. Nolan
A2	Public-company executive	Roger Jewkes
A2	Public-company executive	Anthony J. Park
A1	Public-company executive	Stephanie Ferris
A2	Public-company governance	Jeffrey A. Goldstein
A2	Public-company executive	James Kehoe
A1	Public-company executive	Steve Angel
A2	Public-company governance	John J. Zillmer
A2	Public-company executive	Kevin Boone
B1	Public-company executive	Maryclare Kenney
B1	Public-company executive	Mike Cory
B1	Public-company executive	Nathan D. Goldman
B1	Public-company executive	Diana Sorfleet
B1	Public-company executive	Steve Fortune
A2	Public-company executive	Frank Lonergo

A2	Public-company governance	Diana M. Murphy
A2	Public-company executive	Jim Todd
B1	Public-company executive	Jim Applegate
B1	Public-company executive	Rick Coro
B1	Public-company executive	Matt Dannegger
B1	Public-company executive	Terri Lewis
B1	Public-company executive	Matt Miller
B1	Public-company executive	Cory Seay
A2	Public-company / REIT executive	Mark D. McHugh
A2	Public-company governance	Scott Jones
B1	Public-company executive	Douglas M. Long
A2	Sports / media / governance	Jay Monahan
A2	Sports / media / governance	Brian Rolapp
A2	Private-company logistics	Tom Crowley Jr.
B1	Private-company logistics	Crowley Senior Leadership Team
A2	Insurance / health executive	Brian Pieninck
B1	Insurance / legal executive	Betsy Ferguson
B1	Insurance / technology executive	Amish Patel
A2	Retail / private company	Anthony Hucker
B1	Manufacturing / private company	Neil Kiely
B1	Manufacturing / private company	Swisher Senior Leadership Team

Organization	Public Role / Association
Jacksonville Jaguars / Flex-N-Gate / Fulham F.C. / AEW	Principal owner / founder / lead investor
AEW / Jacksonville Jaguars / Fulham F.C.	Founder, owner, president & CEO of AEW; Jaguars/Fulham executive roles
Jacksonville Jaguars	Team President
Dream Finders Homes / Tampa Bay Rays	Founder, Chairman & CEO; lead Rays ownership group
Tampa Bay Rays / Fast Forward Sports Group	Reported business leader in Rays ownership/operations ecosystem
Union Home Mortgage / Tampa Bay Rays investor group	CEO / reported Rays investor
GATE Petroleum	Founder / Chairman
GATE Petroleum	President & CEO; former Jacksonville mayor
GATE Petroleum	Chief Operating Officer
GATE Foundation / GATE Petroleum	Foundation and family/civic role cited in public sources
Former Jacksonville Jaguars owner / Shoe Carnival	Former Jaguars owner; philanthropist
Weaver family philanthropy	Philanthropist / civic leader
The Haskell Company	Founder
The Haskell Company	Chairman, CEO & President
The Haskell Company	EVP & COO
The Haskell Company	EVP & CFO
The Haskell Company	EVP & CHRO

Stellar	Chairman
Stellar	CEO
Stellar	COO
Stellar	Chief Financial Officer
Fidelity National Financial / Cannae / Dun & Bradstreet / sports assets	Chairman / investor / serial acquirer
Fidelity National Financial	Chief Executive Officer
Fidelity National Financial	President
Fidelity National Financial	Chief Operating Officer
Fidelity National Financial	Chief Financial Officer
FIS	CEO & President
FIS	Chairman of the Board
FIS	Chief Financial Officer
CSX	President & CEO
CSX	Chairman of the Board
CSX	Chief Financial Officer
CSX	Chief Commercial Officer
CSX	EVP, Operations / COO role cited in public profiles
CSX	EVP, Chief Legal Officer & Corporate Secretary
CSX	EVP & Chief Administrative Officer
CSX	EVP, Chief Digital & Technology Officer
Landstar System	President & CEO

Landstar System	Chairman of the Board
Landstar System	Vice President & Chief Financial Officer
Landstar System	VP; Chief Corporate Sales, Strategy & Specialized Freight Officer
Landstar System	VP & Chief Information Officer
Landstar System	VP & Chief Field Sales Officer
Landstar System	VP & Chief Human Resources Officer
Landstar System	VP & Chief Safety & Operations Officer
Landstar System	VP of Corporate Services & Chief of Staff
Rayonier	President & CEO
Rayonier	Chairman
Rayonier	SVP & Chief Resource Officer
PGA Tour	Commissioner
PGA Tour / PGA Tour Enterprises	CEO appointee / CEO per public reporting
Crowley Maritime	Chairman / CEO cited historically in public profile
Crowley Maritime	Senior leaders/officers
GuideWell / Florida Blue	President & CEO
GuideWell / Florida Blue	General Counsel
GuideWell / Florida Blue	Chief Information Officer
The Winn-Dixie Company / Southeastern Grocers	Chairman, President & CEO
Swisher	President & CEO cited in public reporting
Swisher	Senior leadership cohort

Region Node	Why InVestra Should Care
Jacksonville sports, global auto parts, EPL, wrestling	Most visible Jacksonville-linked UHNW profile; multi-entity family office, franchise, real estate, philanthropy and succession issues.
Jacksonville sports/media ecosystem	Next-generation operating leader across sports, entertainment, media rights and family enterprise.
Jacksonville sports/civic infrastructure	Controls business operations/stadium project network; valuable relationship node around UHNW sports and civic capital.
Jacksonville homebuilding + Tampa sports ownership	Founder-led public-company equity, sports ownership, real estate-cycle exposure and succession planning.
Florida sports ownership network	Potential connector to Zalupski/Rays investor group and sports-owner circle.
Florida sports ownership network	Potential connector to Zalupski-led sports ownership and private-company owner network.
Jacksonville private-company family enterprise	Large privately held family business with real estate, hospitality, fuel and philanthropy interests.
Jacksonville private-company family enterprise	Operating leader and civic connector for one of Jacksonville's major private companies.
Jacksonville private-company operator network	Senior operating executive at major private company; possible connector to owner/family enterprise issues.
Jacksonville philanthropy / family enterprise	Philanthropy and next-generation family-enterprise angle.
Jacksonville sports legacy / philanthropy	Major legacy-wealth and philanthropic network node; former franchise-sale liquidity.
Jacksonville philanthropy	High-impact philanthropic network; connector to UHNW civic donors.
Jacksonville AEC / private company	Founder of large design-build firm; private-company and legacy planning relevance.
Jacksonville AEC / private company	Senior executive at a \$2B+ revenue private firm; executive planning and referral potential.
Jacksonville AEC / private company	Senior operator; private-company executive wealth and referral potential.
Jacksonville AEC / private company	Financial executive at large private firm; strong planning/referral node.
Jacksonville AEC / private company	Human capital leader; useful channel for executive-benefits and leadership-circle referrals.

Jacksonville construction / engineering	Chairman of privately held design-build firm; founder/family enterprise angle.
Jacksonville construction / engineering	CEO of a sizeable private firm; executive wealth and referral channel.
Jacksonville construction / engineering	Senior private-company operator; connector within AEC and family-business circles.
Jacksonville construction / engineering	CFO in private-company network; technical planning/referral potential.
Jacksonville financial services ecosystem	Major financial-services operator with public-company, private-equity and sports ownership connections.
Jacksonville financial services ecosystem	CEO of major Jacksonville-linked financial services firm.
Jacksonville financial services ecosystem	President of public financial-services company; wealth and referral opportunity.
Jacksonville financial services ecosystem	COO at major financial-services firm; executive planning target.
Jacksonville financial services ecosystem	CFO with relevant tax, compensation and corporate-finance lens.
Jacksonville fintech / payments	CEO of large Jacksonville-based fintech; concentrated public-company equity and executive network.
Jacksonville fintech / governance	Board-level contact and financial-services network connector.
Jacksonville fintech / payments	CFO-level executive wealth and M&A/referral route.
Jacksonville rail / logistics	New CEO of large Jacksonville-based public company; activist/M&A and stock-comp context.
Jacksonville rail / logistics	Board chair in high-value public-company environment.
Jacksonville rail / logistics	CFO of CSX per public reporting; high-fit technical planning target.
Jacksonville rail / logistics	Senior commercial executive in high-value public-company network.
Jacksonville rail / logistics	Senior operational executive; stock-comp and executive planning potential.
Jacksonville rail / logistics	Legal executive likely sensitive to compliance; potential channel for approved education.
Jacksonville rail / logistics	Senior administrative/HR executive; possible executive-benefits education channel.
Jacksonville rail / logistics / technology	Digital/technology executive at public company; executive stock and tech-operator network.
Jacksonville logistics	CEO of Jacksonville-based public logistics company; executive equity and network target.

Jacksonville logistics	Board chair; governance and executive network connector.
Jacksonville logistics	CFO on official management page; high technical planning fit.
Jacksonville logistics	Senior strategy/sales executive; executive compensation/referral potential.
Jacksonville logistics / technology	Technology executive at public company; potential executive wealth target.
Jacksonville logistics	Senior sales executive with compensation/referral potential.
Jacksonville logistics	HR leader; potential channel for executive education.
Jacksonville logistics	Operations executive; compensation/referral potential.
Jacksonville logistics	Chief-of-staff role can be a channel to executive team and programs.
Wildlight / Nassau County / timberland REIT	CEO of Florida-based timberland REIT with large land/real-estate exposure.
Wildlight / Nassau County / timberland REIT	Board chair at land-rich REIT; governance/referral network.
Wildlight / Nassau County / timberland REIT	Senior resource/land executive in timberland and real-estate context.
Ponte Vedra Beach / TPC Sawgrass	High-profile regional sports executive and connector to players, sponsors and sports business wealth.
Ponte Vedra Beach / sports media	Former NFL executive moving into PGA Tour leadership; media-rights and enterprise transformation angle.
Jacksonville maritime / logistics	Large private maritime/logistics company; family/private enterprise profile.
Jacksonville maritime / logistics	Executive cohort in a large privately held logistics business.
Jacksonville health insurance	CEO of major mutual health insurer headquartered in Jacksonville; executive and civic connector.
Jacksonville health insurance	Senior legal executive; compliance-sensitive education channel.
Jacksonville health insurance / technology	Senior technology executive; executive planning and tech network.
Jacksonville grocery / private equity transition	Leadership through Aldi/SEG restructuring; private-investor transaction angle.
Jacksonville manufacturing / regulated products	Large private manufacturer headquartered in Jacksonville; executive wealth/referral network.
Jacksonville manufacturing / regulated products	Private-company executive cohort for financial education and referral program.

Liquidity / Wealth Signal	Suggested Contact Route
Estimated billionaire profile; sports franchise ownership and stadium/civic investment narrative.	Official Jaguars front-office channel; philanthropic/civic warm path; referral through sports/business network
Privately held sports/media enterprise value creation; potential liquidity/estate/family governance angles.	Official AEW/Jaguars/Fulham business channels; warm intro via sports-business circle
Stadium of the Future and high-value business partnerships create executive/liquidity network.	Official Jaguars front-office channel; civic/stadium network referral
DFH public-company ownership and reported Rays acquisition group create event-driven planning angle.	Investor relations; official company channel; Rays/business network warm intro
Reported Rays transition creates network wealth event and referral opportunity.	Official Rays / business network route
Reported Rays transaction participation; founder/operator wealth planning relevance.	Company and Rays network route
Private-company succession, estate and philanthropic planning.	GATE corporate / foundation route; Jacksonville civic warm intro
Family enterprise succession; hospitality/real-estate exposure; philanthropic opportunities.	GATE corporate / civic network route
Private-company leadership; potential deferred comp, equity or executive planning needs.	GATE corporate route
Foundation governance and charitable strategy.	GATE Foundation / civic route
Past Jaguars sale and civic giving create legacy/charitable planning relevance.	Foundation/civic warm path
Legacy wealth, charitable giving, foundation strategy.	Foundation/civic warm path
Founder wealth, family legacy, philanthropy and succession.	Haskell corporate / civic warm path
Private-company leadership; compensation, estate and liquidity planning.	Haskell corporate route
Compensation and executive planning.	Haskell corporate route
CFO-level executive planning and corporate finance connections.	Haskell corporate route
Executive benefits and wealth education programs.	Haskell corporate route

Private-company succession and real-estate/industrial project wealth.	Stellar corporate route
Private-company leadership compensation and succession planning.	Stellar corporate route
Executive compensation and liquidity planning.	Stellar corporate route
Tax and balance-sheet planning; owner/operator network.	Stellar corporate route
Public-company equity, M&A and private-investment network.	FNF / Cannae / professional network route
Public-company executive compensation/stock planning and network referrals.	FNF investor relations / corporate route
Executive stock/compensation and estate planning.	FNF investor relations / corporate route
Executive compensation and concentrated stock planning.	FNF investor relations / corporate route
Executive stock, tax and diversification planning.	FNF investor relations / corporate route
Public-company leadership, M&A/divestitures and fintech transformation.	FIS investor relations / official profile route
Governance, executive comp and referral opportunities.	FIS investor relations / board route
Public-company equity, acquisition/divestiture and tax planning.	FIS investor relations / corporate route
Leadership transition and rail consolidation narrative create event-driven wealth angle.	CSX investor relations / official leadership route
Governance, M&A, executive compensation and board network.	CSX investor relations / board route
Leadership transition / CFO appointment; stock-comp and executive planning.	CSX investor relations / official leadership route
Executive compensation and leadership-circle referrals.	CSX investor relations / official leadership route
Public-company compensation and leadership-network angle.	CSX investor relations / official leadership route
Executive stock, governance, 10b5-1 and compliance-sensitive planning.	CSX investor relations / official leadership route
Executive benefits and leadership cohort education.	CSX investor relations / official leadership route
Executive comp, liquidity, cyber/AI leadership network.	CSX investor relations / official leadership route
Public-company stock-comp and logistics industry wealth.	Landstar investor relations / official management page

Board compensation and referral potential.	Landstar investor relations / board route
Executive equity, tax planning and corporate finance network.	Landstar investor relations / official management page
Leadership compensation and network referrals.	Landstar investor relations / official management page
Stock comp and tech leadership planning.	Landstar investor relations / official management page
Executive comp and logistics-owner network.	Landstar investor relations / official management page
Executive-benefits and financial education programming.	Landstar investor relations / official management page
Executive planning and leadership network.	Landstar investor relations / official management page
Executive education/referral channel.	Landstar investor relations / official management page
REIT leadership, stock comp, land monetization, M&A context.	Rayonier investor relations / official profile route
Board compensation, M&A and real-estate wealth network.	Rayonier investor relations / board route
Executive compensation and real asset planning.	Rayonier investor relations / official profile route
PGA Tour/PIF/LIV transformation and player-enterprise network.	PGA Tour official / event network route
New CEO appointment; sports enterprise transition.	PGA Tour official / professional network route
Private-company succession and executive wealth planning.	Crowley corporate route
Executive planning and leadership education.	Crowley corporate leadership/contact route
Executive planning, civic philanthropy, insurance executive network.	GuideWell / Florida Blue corporate route
Executive education, estate and charitable planning.	GuideWell corporate route
Executive comp and tech-leadership network.	GuideWell corporate route
2025 buyback/restructuring reported; private-company and liquidity planning.	Company route / public news route
Private-company leadership; regulated industry wealth planning.	Swisher corporate route
Executive planning and private-company leadership network.	Swisher corporate route

Contact Route URL	Source URL
https://www.jaguars.com/team/front-office-roster/shad-khan	https://en.wikipedia.org/wiki/Shahid_Khan
https://www.allelitewrestling.com/	https://en.wikipedia.org/wiki/Tony_Khan
https://www.jaguars.com/team/front-office-roster/	https://www.bigcatcountry.com/2025/2/11/24363367/jacksonville-jaguars-contract-extension-team-president-mark-lamping
https://investors.dreamfindershomes.com/	https://en.wikipedia.org/wiki/Patrick_Zalupski
https://www.mlb.com/rays	https://www.draysbay.com/rays/86636/patrick-zalupski-issues-statement-to-his-shareholders-on-purchase-of-tampa-bay-rays
https://www.unionhomemortgage.com/	https://en.wikipedia.org/wiki/Patrick_Zalupski
https://www.gatepetro.com/	https://en.wikipedia.org/wiki/Gate_Petroleum
https://www.gatepetro.com/	https://en.wikipedia.org/wiki/John_Peyton_(American_politician)
https://www.gatepetro.com/	https://en.wikipedia.org/wiki/Gate_Petroleum
https://www.gatepetro.com/	https://en.wikipedia.org/wiki/Gate_Petroleum
https://www.weaverfoundation.com/	https://en.wikipedia.org/wiki/Wayne_Weaver
https://www.weaverfoundation.com/	https://en.wikipedia.org/wiki/Wayne_Weaver
https://www.haskell.com/	https://en.wikipedia.org/wiki/Haskell_(company)
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https://www.stellar.net/	https://en.wikipedia.org/wiki/Stellar_(construction_company)
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https://fnf.com/	https://en.wikipedia.org/wiki/Fidelity_National_Financial
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https://www.csx.com/	https://apnews.com/article/198366c5f25c40d0c46de7fdcbe7bc53
https://www.csx.com/	https://en.wikipedia.org/wiki/CSX_Corporation
https://www.csx.com/	https://www.reuters.com/business/railroad-operator-csx-names-new-cfo-2025-10-29/
https://www.csx.com/	https://www.reuters.com/business/railroad-operator-csx-names-new-cfo-2025-10-29/
https://www.csx.com/	https://en.wikipedia.org/wiki/CSX_Corporation
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https://www.csx.com/	https://en.wikipedia.org/wiki/CSX_Corporation
https://investor.landstar.com/corporate-governance/management	https://investor.landstar.com/corporate-governance/management

https://investor.landstar.com/corporate-governance/management	https://en.wikipedia.org/wiki/Landstar_System
https://investor.landstar.com/corporate-governance/management	https://investor.landstar.com/corporate-governance/management
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https://www.rayonier.com/	https://en.wikipedia.org/wiki/Rayonier
https://www.rayonier.com/	https://en.wikipedia.org/wiki/Rayonier
https://www.rayonier.com/	https://en.wikipedia.org/wiki/Rayonier
https://www.pgatour.com/	https://en.wikipedia.org/wiki/Jay_Monahan
https://www.pgatour.com/	https://www.reuters.com/sports/golf/former-nfl-executive-rolapp-appointed-pga-tour-ceo-2025-06-17/
https://www.crowley.com/	https://en.wikipedia.org/wiki/Crowley_Maritime
https://www.crowley.com/	https://en.wikipedia.org/wiki/Crowley_Maritime
https://www.guidewell.com/	https://en.wikipedia.org/wiki/GuideWell
https://www.guidewell.com/	https://en.wikipedia.org/wiki/GuideWell
https://www.guidewell.com/	https://en.wikipedia.org/wiki/GuideWell
https://www.winndixie.com/about	https://en.wikipedia.org/wiki/The_Winn-Dixie_Company
https://swisher.com/	https://en.wikipedia.org/wiki/Swisher_(company)
https://swisher.com/	https://en.wikipedia.org/wiki/Swisher_(company)

Source Quality	Fit Score	Liquidity Score	Access Score	Total Score
Public profile / secondary source	5	5	2	12
Public profile / secondary source	5	4	2	11
News / public profile	4	3	3	10
Public profile / secondary source	5	5	3	13
News / secondary source	3	3	2	8
Public profile / secondary source	3	3	2	8
Public profile / secondary source	5	4	3	12
Public profile / secondary source	5	4	4	13
Public profile / secondary source	4	3	3	10
Public profile / secondary source	4	3	3	10
Public profile / secondary source	5	4	3	12
Public profile / secondary source	5	3	3	11
Public profile / secondary source	5	4	3	12
Public profile / secondary source	4	3	3	10
Public profile / secondary source	4	3	3	10
Public profile / secondary source	4	3	3	10
Public profile / secondary source	3	2	3	8

Public profile / secondary source	4	3	3	10
Public profile / secondary source	4	3	3	10
Public profile / secondary source	3	2	3	8
Public profile / secondary source	3	2	3	8
Public profile / secondary source	5	5	3	13
Public profile / secondary source	4	4	3	11
Public profile / secondary source	4	4	3	11
Public profile / secondary source	4	3	3	10
Public profile / secondary source	4	3	3	10
Public profile / secondary source	5	4	3	12
Public profile / secondary source	4	3	2	9
Public profile / secondary source	4	4	3	11
News / public source	5	5	3	13
Public profile / secondary source	4	4	2	10
News / public source	4	4	3	11
News / public source	3	3	3	9
Public profile / secondary source	3	3	3	9
Public profile / secondary source	3	3	3	9
Public profile / secondary source	3	2	3	8
Public profile / secondary source	3	3	3	9
Official company source	4	4	3	11

Public profile / secondary source	4	3	2	9
Official company source	4	3	3	10
Official company source	3	3	3	9
Official company source	3	3	3	9
Official company source	3	2	3	8
Official company source	3	2	3	8
Official company source	3	2	3	8
Official company source	3	2	3	8
Public profile / secondary source	4	4	3	11
Public profile / secondary source	4	3	2	9
Public profile / secondary source	3	3	3	9
Public profile / secondary source	4	4	2	10
News / public source	4	4	2	10
Public profile / secondary source	4	4	3	11
Public profile / secondary source	3	3	3	9
Public profile / secondary source	4	3	3	10
Public profile / secondary source	3	2	3	8
Public profile / secondary source	3	2	3	8
Public profile / secondary source	4	4	3	11
Public profile / secondary source	3	3	2	8
Public profile / secondary source	3	2	2	7

Campaign	Owner	Status
Sports & Franchise Wealth		Not started
Sports & Franchise Wealth		Not started
Sports & Franchise Wealth		Not started
Founder Equity & Liquidity		Not started
Sports & Franchise Wealth		Not started
Sports & Franchise Wealth		Not started
Family Enterprise Succession		Not started
Family Enterprise Succession		Not started
Private-Company Executives		Not started
Family Enterprise Succession		Not started
Legacy Wealth & Philanthropy		Not started
Legacy Wealth & Philanthropy		Not started
Founder Equity & Liquidity		Not started
Private-Company Executives		Not started
Private-Company Executives		Not started
Private-Company Executives		Not started
Executive Benefits Channel		Not started

Private-Company Executives	Not started
Private-Company Executives	Not started
Private-Company Executives	Not started
Private-Company Executives	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Board & Governance Network	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Board & Governance Network	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Board & Governance Network	Not started
Executive Benefits Channel	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started

Board & Governance Network	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Public-Company Executive Wealth	Not started
Executive Benefits Channel	Not started
Public-Company Executive Wealth	Not started
Executive Benefits Channel	Not started
Public-Company Executive Wealth	Not started
Board & Governance Network	Not started
Public-Company Executive Wealth	Not started
Sports & Franchise Wealth	Not started
Sports & Franchise Wealth	Not started
Private-Company Executives	Not started
Executive Benefits Channel	Not started
Public-Company Adjacent Executives	Not started
Executive Benefits Channel	Not started
Public-Company Adjacent Executives	Not started
Private-Company Executives	Not started
Private-Company Executives	Not started
Executive Benefits Channel	Not started

Notes

Use only business-safe route; do not imply access to private financial details.

Position around media-rights, concentrated operating assets and next-gen family governance.

Priority as connector, not necessarily primary personal-wealth target.

Best local analog to SpaceX-style concentrated equity + liquidity/event planning.

Verify current role before outreach.

Secondary connector; verify current involvement before use.

Use legacy/civic angle; be respectful of privacy.

High-value entry point through business/civic positioning.

Position as executive planning and referral channel.

Verify current title before external outreach.

Treat as relationship-driven, not campaign-blast target.

Best approached via philanthropic alignment and civic impact.

Legacy/founder story, not transactional pitch.

Good advisor-introduction candidate.

Verify current title before outreach.

Likely appreciates technical tax/liquidity framing.
Better as program/benefits channel than personal target.

Verify current title before outreach.

Good target for executive planning brief.

Verify current title before outreach.

Good professional-to-professional introduction.

High leverage connector across FNF/D&B/Cannae ecosystems.

Use executive equity and estate/diversification framing.

Confirm current role in latest proxy before client-specific use.

Use operational-leader positioning.

Professional technical briefing recommended.

Use fintech transformation and executive liquidity planning.

Better as network node; verify board role in latest proxy.

Verify current title/source before one-to-one outreach.

Use transition/M&A/concentrated equity planning, not solicitation pressure.

Board contact; verify in latest proxy.

Reuters reported CFO appointment; verify current role before outreach.

Verify current title before outreach.

Verify exact title before use.

Use compliance-first wording.

Better as program/channel prospect.

Tech executive angle.

Strong official-source row.

Verify board status in latest proxy before outreach.

Good technical briefing target.

Verify and customize around strategy role.

Use tech-exec wealth-planning brief.

Secondary prospect.

Approach as program/channel, not personal-target-first.

Secondary prospect.

Potential channel relationship.

Use real-estate/timberland liquidity and estate planning angle.

Verify board status in latest proxy.

Use land/real-asset angle.

Use sports-business wealth education angle.

Verify start date and role before outreach.

Verify current senior leaders on Crowley site before outreach.

Use as organization-level target until individual titles verified.

Mutual structure; target on executive/civic wealth, not stock liquidity.

Compliance-first wording.

Verify current title before outreach.

Good transaction-event outreach angle.

Regulated tobacco sector; compliance review required before outreach.

Use organization-level targeting until individual titles verified.